



About the Healthcare Performance Alliance

Leaders are dealing with new complexity as the business of patient care evolves from a volume-driven model to one based largely on outcomes. The leader's challenge is to navigate this transformation, adapt the organization to it, while remaining focused on operational priorities, such as achieving cost reduction in an industry with a history and culture of high cost growth.

The Healthcare Performance Alliance brings together innovative, results-oriented professional services firms to achieve substantial, quantifiable breakthroughs in financial performance for healthcare organizations. We have assembled exceptional talent and diverse ideas from business, engineering, and applied mathematics to deliver performance improvement - cost savings and net revenue increases - to hospitals, nursing homes, large physician practices, surgery centers, and health insurers.

Unlike large management consulting firms, which work primarily on a fixed retainer basis and focus on recommendations, our emphasis is on implementation and follow-through. This enables clients to pay only for the measured results we create, avoiding financial risk.

Measurement methods are simple and mutually agreed upon in advance, with fees paid after results have been achieved and measured. Cash flow impact to the client is positive from day 1. Traditional fixed-fee or 'hybrid' arrangements are also options.